

MEMORY BOOK

## DEDICATION

*In conjunction with the sign changing ceremony held at World Headquarters on April 19, 1994, we asked our associates and retirees to contribute thoughts, testimonials, and remembrances to a Memory Book. The response was overwhelming — we received more than 3,000 letters.*

*The following pages contain a selection of those letters, whose contents span the four eras represented in the book: The Cash Register Era, The Accounting Machine Era, The Computer Era, and The Information Society.*

*We regret that space restraints did not permit us to publish all of the letters.*

*To all who shared your memories of NCR and to all who are a part of the history of our great company, we dedicate this book.*

THE CASH REGISTER ERA

1884 - 1922

NATIONAL CASH REGISTER

No. 1,000,000

JUNE 19, 1911



One-millionth cash register.

**ARTICLES OF INCORPORATION**  
OF  
**The National Manufacturing Company,**  
OF DAYTON, OHIO.

We, the undersigned residents of the State of Ohio, hereby represent that we have associated ourselves for the purpose of becoming a body corporate under the laws of Ohio, as provided in part second, title two and chapter one of an act entitled "An act to revise and consolidate the General Statutes of Ohio," passed June 30th, 1879, and took effect January 1st, 1880, and the acts amendatory and supplementary thereto, and have adopted the following articles of incorporation:

**ARTICLE FIRST.** The name of said corporation shall be "THE NATIONAL MANUFACTURING COMPANY."

**ARTICLE SECOND.** The place where said corporation is to be located, and its principal business is to be transacted, is the City of Dayton, Ohio.

**ARTICLE THIRD.** The said corporation is formed for the purpose of engaging in the manufacture and sale of Cash Registers and such other machinery, implements, and utensils as may be determined upon.

**ARTICLE FOURTH.** The amount of the capital stock of the said corporation shall be ten thousand dollars (\$10,000), which shall be divided into two hundred shares of fifty dollars each.

In Witness Whereof, We have hereunto affixed our names and seals, this 8th day of February, A. D. 1883:

GUSTAVUS SANDER. [SEAL.]  
JOHN BIRCH. [SEAL.]  
BENJAMIN W. EARLY. [SEAL.]  
AMBROSE A. WINTERS. [SEAL.]  
HENRY L. SMITH. [SEAL.]

STATE OF OHIO, }  
Montgomery County, } ss.

Be it remembered that on the 8th day of February, A. D. 1883, before the undersigned, a Notary Public, in and for the County of Montgomery and State of Ohio, personally appeared Gustavus Sander, John Birch, Benjamin W. Early, Ambrose A. Winters, and Henry L. Smith, the persons who executed the foregoing instrument, and each of them severally acknowledged that he voluntarily signed and sealed the same for the uses and purposes therein expressed.

In Witness Whereof, I have hereunto subscribed my name and affixed my official seal on the day and year last aforesaid.

[SEAL.]

EDWARD D. PAYNE,  
*Notary Public in and for Montgomery County, Ohio.*



1884-1922



STATE OF OHIO.  
Department of State

Columbus, Dec. 27 1884

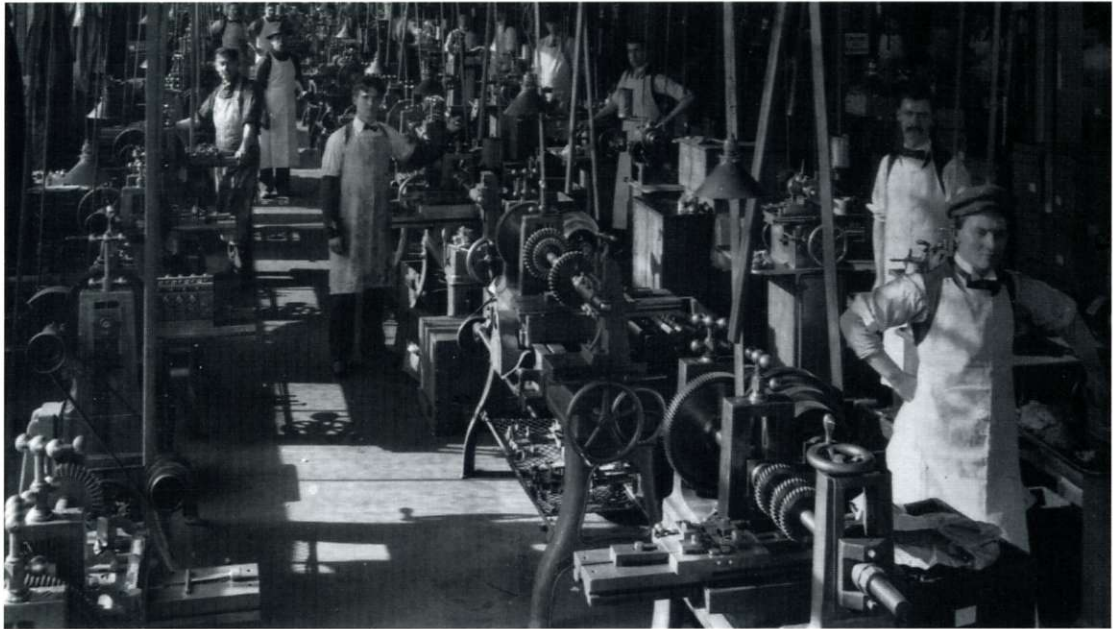
Messrs Thomas & Sullivan  
Attys at Law  
Dayton, O.

Sir:

I am directed by the Secretary of State to inform you that the certified copy of the Journal Entry, decreeing change of corporate name of The National Manufg. Co to that of The National Cash Register Co was this day duly filed and recorded in Vol. 31, p. 359. Records of Incorporation.

I am Very Resp

A. Reeves  
Chief Clerk



*Factory scene showing machining operations.*

### DRESS FOR SUCCESS

When Mr. Patterson started with NCR, he wanted all employees to be well dressed, so white shirts and ties were furnished to employees, even those who couldn't afford to buy them. Laundry services were also made available to employees. ...

*Raymond William Penrod  
(1924-1969)*

### COMPANY SONG

Original refrain—1906

*For it's all of us together, our flag is never furled.  
From Africa to Iceland, we're marching 'round the  
world. Success is on our banner, we're heard from both  
near and far. With the jingle, jingle, jingle of the NCR.*

New refrain—1994

*For it's all of us together, our flag is never furled.  
From internet to servers, we're connecting 'round the  
world. "Delight" is our new motto, we strive for customer  
bliss. So it's Get IT, Move IT, Use IT™ with the GIS.*

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**NOTE:** Dates in parentheses indicate years of service.

*David A. Youngquist  
Associate*

### CASH FROM "THE CASH"

In 1911, my dad started at "The Cash" and retired with 43 years. In those days they paid in silver and gold coins. Winter's Bank delivered the payroll in a locked wooden box, guarded by two policemen in a horse-drawn wagon.

During the 1913 Flood, Mr. J.H. Patterson was very active in responding to the needs of all the victims. Many men along with dad worked long hours. ...

*Edward L. White  
(1935-1975)*

### FLOOD RELIEF

Dad began his working career at NCR in the year 1912 at the age of 20. When the 1913 Flood hit Dayton, John Patterson requested a person who could write shorthand to come to his office in Building 10. Dad responded and for five days, Dad was at Patterson's side taking notes, making phone calls, and issuing orders on behalf of Mr. Patterson. During these five days, Dad ate and slept in Building 10, so he could be at Patterson's beck and call. ...

*George W. Hepner III  
(1946-1968)*



*Rescue operations during 1913 flood used NCR-built boats.*



THE CASH REGISTER ERA

1884-1922



Sales office in London, England, showing early "Think" sign.



Factory scene showing assembly of detail adder register.



THE CASH REGISTER ERA  
1884 - 1922



*Typist pool addressed labels for direct mail advertising.*



*First sales training class, held in 1894.*

THE CASH REGISTER ERA

1884 - 1922



*First building of new factory complex, constructed on Patterson farm during 1888.*



*John H. Patterson led executives in daily ride.*



*THE CASH REGISTER ERA*  
*1884 - 1922*



*Attendees of first Century Point Club (CPC) convention.*



*Exhibit at 1904 St. Louis World's Fair.*